Admissions Updates

Stephen Lee
Interim Associate Vice President, Enrollment
Management

Freshmen					
	Processed	to Date	Difference FY14 & FY15		
	FY 2014	FY 2015	(+/-)	%	
Applications					
Resident	4,317	4,168	-149	-3.5%	
Non-Resident	12,032	12,056	24	0.2%	
International	1,106	1,149	43	3.9%	
Total	17,455	17,373	-82	-0.5%	
Admits					
Resident	3,643	3,496	-147	-4.0%	
Non-Resident	8,903	8,959	56	0.6%	
International	610	600	-10	-1.6%	
Total	13,156	13,055	-101	-0.8%	
Deposits					
Resident	2,549	2,472	-77	-3.0%	
Non-Resident	2,283	2,382	99	4.3%	
International	192	163	-29	-15.1%	
Total	5,024	5,017	-7	-0.1%	

Transfer	Proces	ssed to Date	Difference FY14 & FY15			
	FY 2014	FY 2015	(+/-)	%		
Applications						
Resident	1,049	952	-97	-9.2%		
Non-Resident	1,623	1,546	-77	-4.7%		
International	259	334	75	29.0%		
Total	2,931	2,832	-99	-3.4%		
Admits						
Resident	722	636	-86	-11.9%		
Non-Resident	1,000	940	-60	-6.0%		
International	87	118	31	35.6%		
Total	1,809	1,694	-115	-6.4%		
Deposits						
Resident	410	372	-38	-9.3%		
Non-Resident	485	451	-34	-7.0%		
International	27	33	6	22.2%		
Total	922	856	-66	-7.2%		

Academic Profile of First-time Freshmen								
Monday, August 10, 2015								
	Fall 2015	Fall 2014	Difference					
	Deposits	Deposits	Deposits					
Average GPA	3.55	3.50	0.05					
Average ACT	23.8	23.61	0.19					
Average SAT	1044.4	1048	-3.6					

FTF Admits - August 10, 2015

IR Level	Fall 2014	Fall 2015	+/-	Change	IR 1 - 3
1	1503	1688	185		
2	1636	1652	16		
3	2237	2275	38	239	4.45%

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		_			
	FTF	Confirmations	- August 10, 2	015	
ID Lovel	Fall 2014	Eall 2015	. /	Change	ID 1 2
IR Level	Fall 2014	Fall 2015	+/-	Change	PIR 1 - 3

6.48%

3	2237	2275	38	239	4.45%
	FTF	Confirmations	s - August 10, 2	015	
ID Lavel	Fall 2014	Fall 201F	. 1	Change	ID 1 2

2	1636	1652	16		
3	2237	2275	38	239	4.45%
	FTF	Confirmations	s - August 10, 2	015	

	Male	Female	Resident	Non- Resident	
First Time Freshmen					
Fall 2015	2522 (52%)	2290 (48%)	2510 (52%)	2302 (48%)	
Fall 2014	2620 (54%)	2240 (46%)	2510 (52%)	2350 (48%)	

State	A	pplications			Admits		Co	onfirmation	S
State	2015	2014	+/-	2015	2014	+/-	2015	2014	+/-
CA	187	181	6	123	106	17	29	21	8
DC	128	81	47	41	35	6	17	12	5
DE	326	258	68	216	171	45	65	44	21
FL	198	189	9	128	136	-8	37	32	5
GA	88	75	13	66	49	17	23	15	8
IL	152	129	23	111	96	15	25	24	1
KY	45	36	9	39	21	18	16	5	11
NC	191	160	31	135	112	23	43	35	8
NH	51	38	13	36	30	6	18	10	8
ОН	823	788	35	669	622	47	240	232	8
KS	5	9	-4	4	8	-4	2	5	-3
MD	1907	2109	-202	1330	1484	-154	410	491	-81
PA	3013	2873	140	2307	2148	159	709	725	-16
TX	166	130	36	112	95	17	30	40	-10

1247

1281

-34

393

-15

408

1658

VA

1758

-100

Graduate

Undeclared

Total

Admits

Total

Resident

Non-Resident

International

Graduate						
	Processe	d to Date	Difference FY14 & FY15			
	FY 2014	FY 2015	(+/-)	%		
Applications						
Resident	1,466	1,358	-108	-7.4%		
Non-Resident	2,370	2,170	-200	-8.4%		
International	1,895	1,835	-60	-3.2%		

5,732

1,093

1,026

666

2,785

30

5,393

996

1,010

600

2,606

2900.0%

-5.9%

-8.9%

-1.6%

-9.9%

-6.4%

29

-339

-97

-16

-66

-179

WVU Morgantown West Virginia University - Morgantown - Fall 2015 Fall 2014 Acad. Difference Ohio Non-Non-Com. Resident Resident Mkt Resident Resident +/-Reciprocity Metro Level Total Total Graduate -290 Professional -54 Undergraduate -66 -84 FTF FTT -14 High School -1.41% **Grand Total** -410

West Virgi	nia Uni	versity 1	「otal - F	all 2015	5		WVU T Fall 20					
Level	Resident	Non- Resident	Metro	Acad. Com. Mkt	Ohio Reciprocity	Total	Resident	Non- Resident	Metro	Total	Difference +/-	
Graduate	1951	2721	0	25	14	4711	2163	2838	0	5001	-290	
Professional	1026	530	0	0	1	1557	1099	512	0	1611	-54	
Undergraduate	12984	10837	120	830	464	25235	12516	10047	0	22563	2672	
Grand Total	15961	14088	120	855	479	31503	17814	14036	126	31976	-473	-1.48%

Undergraduate Admissions & Recruitment 2015/16 Plans

Common Application

New Customer Relationship Management (CRM)

Expanded Regional Recruitment Model

On-Campus & Off-Campus Events

2015-2016 Admissions Events

Meet WVU Events	
September 23, 2015	Meet WVU in Kanawha Valley (Charleston) Cultural Center
September 29, 2015	Meet WVU in the Northern Panhandle (Wheeling) Oglebay Resort
October 6, 2015	Meet WVU in North-Central WV (Morgantown) Waterfront Hotel
October 13, 2015	Meet WVU in the Ohio Valley (Parkersburg) Parkersburg Art Ctr
October 20, 2015	Meet WVU in Eastern Panhandle (Shepherdstown) Clarion Hotel
October 27, 2015	Meet WVU in Southern WV (Beckley) Tamarack Conference Ctr

Discover WVU Days (Open House)	October 17 and October 24, 2015
	0 20 2045
Legacy Event	October 29 and 30, 2015
Distinguished	N
Scholars	November 12, 2015
Academic Excellence I & II	December 6 and 7, 2015
President's Day Admitted Students Event	February 15, 2016
Academic Excellence I & II	February 28 and 29, 2016
Decide WVU Days (Open House)	March 12 and April 2, 2016 (Tentative)
Decide WWO Days (Open House)	iviaich 12 and April 2, 2010 (Tentative)
Decide WVU Admitted Student Tours	11/2, 11/9, 11/16, 1/25, 2/1, 2/8, 3/7, 3/14

Graduate Admissions - 2015/16 Plans

- Enhance the use of the Hobsons Application and CRM (Application Review)
- Collaborate more closely with the colleges to recruit strategically
- Collaborate with Grad Education and Life to implement efforts for onboarding and orientation for new students
- Increase efficiency of application processing
- Improve and enhance website with more impactful content, blogs, instant chat, white papers and testimonials